

Locate with Manateq, where business grows.

Our Story

We are a catalyst for change; a national initiative working to diversify Qatar's economy through the provision of world-class infrastructures within strategically placed economic zones.

Established in 2011, with His Excellency Sheikh Ahmed Bin Jassim Al Thani, the Minister of Economy and Commerce, as the Chairman, Manateq is positioned as a vital component in achieving the 'Economic Development' pillar of the Qatar National Vision 2030.

We realise that long-term and sustainable economic growth can only be accomplished through a thriving private business sector, capable of competing globally, and that the nation must now think beyond the current upcoming projects, such as the 2022 World Cup, to the establishment of non-oil related industries. To this end, the emphasis is now on the creation of a solid infrastructure in which small and medium-sized enterprises (SMEs) can prosper and grow.

To ensure this kind of longevity, it is essential that we have the investment, expertise, and entrepreneurial culture necessary. Manateq is therefore mandated to establish a wider range of business sectors in the economy, by developing indigenous enterprises in these sectors whilst also attracting international investment, businesses, and partners.

We work with potential and existing, local and foreign, investors; providing an international gateway for the swift set-up and successful growth of your business in Qatar.

Our personalised and comprehensive client engagement and support services ensure that establishing your operations here is made simple, and with our diverse range of land and property solutions there are plenty of reasons to make the move.

The Special Economic Zones, Logistics Parks, and Warehousing Parks offer our investors a range of client services, unparalleled interconnectivity, access to GCC and global markets, high quality infrastructure, an easy set-up process, and much more.

Our Vision

To become Qatar's trusted provider of Economic Zones delivering a streamlined range of property and business services to domestic and foreign investors, SME'S, and national champions in Qatar, Middle Eastern and International markets.

Our Mission

To enable domestic and foreign investors to deliver value added products and services to local, regional and international markets.

A message from the CEO

In Qatar, the drive towards a diversified economy is gathering momentum, and Manateq is at the forefront by working to develop a vibrant private sector and a diversified knowledge-based economy.

We are proud to offer a range of business friendly services and incentives through our Client Engagement process, which not only assist new domestic, SME, and foreign businesses to locate with us, but also encourage import substitution, new exports, and the generation of additional added value in the form of new jobs, skills, technologies, locally purchased materials and services in our Zones.

The diversity and flexibility of our range of land and property solutions promise that they will be world-class sites, where investors will benefit from excellent transport links, local and international connectivity, and the highest quality facilities.

We are inviting, and looking forward to accommodating, investors who want to develop a presence in a fast-growing region that offers unrivalled opportunities for profitability and growth. As the entity tasked with developing and operating advanced economic zones here, we assure you that Qatar and Manateq will do everything necessary to make it the place for your business to be!

Welcome to Manateq – Like Qatar, we are a winning location.

Fahad Rashid Al-Kaabi

Chief Executive Officer

We are Unique

Whether starting a brand new business or developing a new location for an existing one, we know that it can be daunting to locate somewhere new. That is why we aim to make this process as simple and straight-forward as possible.

We understand the difficulties faced by SMEs and entrepreneurs, so we work closely with each individual business to provide the best solution for every unique case of set-up or expansion.

A selection of our projects offer warehousing and logistic facilities, advanced office buildings, serviced sites, and incubation facilities, specifically placed to promote entrepreneurship and nurture innovation. Amenities such as this in conjunction with our outstanding business support services, make investing in Qatar easy for you.

We also recognise the difficulties faced by Foreign Direct Investors when setting up here, but by locating in one of our Special Economic Zones you will benefit from 100% ownership and will be assigned a personal point of contact from our Client Services Team to facilitate all key tasks.

It is this service which makes us different.

Our Client Services Team will work tirelessly to ensure that your business has a speedy set-up, and will continue to assist with any business concerns in the medium term. This quick and effective resolution of issues will then facilitate the long-term growth of your business.

An investment with us is an investment in a sustainable future, and for an efficient, engaging, and economical way of bringing your operations to Qatar, Manateq is the premium partner of choice.

Infographic:

Improve the one on page 7 of Ras Bufontas brochure – adjust colours and use the following info:

Client Services Centre

Manateq is here to support and service all of your business needs - from easing the setting up of a business within one of our Projects to facilitating its long term growth.

Skilled Workforce

Locating in Qatar gives you access to a skilled, technologically savvy, and highly educated workforce.

Sustainability

By developing Green Buildings and using sustainable construction practices, we are creating an infrastructure that is an investment in a sustainable future, and your long-term success.

Connectivity

Excellent road, sea and air transport links make access to regional and world-wide markets easy.

Reasons to Investment

Our Zones provide the ideal environment for your investment to thrive, and our Special Economic Zones even offer additional incentives.

Cost of Doing Business

Low fuel prices, utility charges, import duties and corporate tax rates, keep the cost of doing business in Qatar Competitive.

Qatar is our Future

With the highest GDP per capita (PPP) in the world, ranked 16th in the world for Global Competitiveness (2014-2015), and a fast growing economy, Qatar is one of the most progressive and competitive business environments in the region.

The State of Qatar is a politically stable country, and a constitutional monarchy, ruled by The Emir, His Highness Sheikh Tamim Bin Hamad Al Thani. Sharing common land borders with the Kingdom of Saudi Arabia, and maritime borders with the United Arab Emirates, the Kingdom of Bahrain, and Iran, Qatar is an unparalleled gateway to regional, national and global markets.

An oil and gas rich peninsular, Qatar offers low fuel costs and utility charges, as well as low import duties and corporate tax rates, helping to lower the cost of doing business here and make your transition much easier.

Such strong economic fundamentals mean this country is quickly becoming a central investment hub for the Middle East, as we witness an era of unprecedented growth and prosperity.

Aided by a predominately young, technologically savvy, and highly literate population, there is a rapid and exciting pace of modernisation happening in Qatar, and a transformation that is being boosted by preparations for the 2022 FIFA World Cup, as well as other major projects.

Situated in the heart of the gulf, Qatar is truly interconnected; bringing together people, goods, services, and knowledge, and giving investors access to all of the major business cities across the region, and the world.

Infographic:



Update and use the following information:

Qatar is a global economic success story

A planned **infrastructure investment** of US\$222 billion by 2022

The **highest GDP** per capita in the world

16th in the world for **Global Competitiveness**, **2nd** in the MENA region (2014-2015)

1st in the world for **Government Efficiency** (2015)

1st in the world for ease of paying **taxes** (2015)

Easy **access** to the **MENA** region - a market of over **357 million consumers** with a rapidly rising consumer retail spend

Ranked **3rd** in the MENA region for **Economic Freedom**, **32nd** in the world

Hosting one of the most important global sporting events - the **2022 World Cup**

A forecast **growth of 3% GDP** over the next 3 to 5 years

1st in the **MENA** region on the **Global Peace Index**

Your Set-Up, Our Support

We want you to spend less time setting up your business, and more time operating and growing it.

Our Client Services Centre is designed to assist investors at every stage, and we will evaluate your business to ensure we meet its unique requirements, and to allocate the best land or property solution for you. Manateq is here to help you turn your business vision into a reality, and with this comprehensive range of business support services, you can feel confident when locating with Manateq.

Throughout the entire process, our online Investor Portal will be one of the main links between you and us, enabling you to submit your application, receive and submit documentation, get real-time updates, and liaise directly with us whenever you need to.

As your partners, we work with you and your business to overcome issues and find solutions to any problems that may arise. When you locate with us, we are with you every step of the way.

Our Locations

ALL Locations Map/Infographic: to be provided/created

The diverse range of strategically located Land and Property Solutions we present aim to encourage entrepreneurship, and to foster growth amongst small, medium and large enterprises, both local and foreign.

Doha is 300kms closer to Riyadh than Dubai, reducing transport costs and travel time to the capital of the Kingdom of Saudi Arabia, and Ras Bufontas in particular is next to Doha's Hamad International Airport.

Infographic:

Use/improve the table on distance and flight time to key business cities in MENA - provided by client

Qatar's investment in roads, and the new Qatar Rail and Metro networks, makes this country a key transport hub for entering, or expanding, operations in the GCC Region. We are therefore ideally located for companies looking for world class infrastructure and international connectivity to help them to grow and expand their business.

We also understand that for any business to succeed in the long-term, we have to take a sustainable approach to the design of our Zones. By including measures such as responsive lighting controls, grey water recycling, flexible control systems, natural ventilation to basements, and waste recycling, we want to optimise your performance, comfort, and choice when operating here.

Our Special Economic Zones, Logistics Parks, and Warehousing Parks encompass modernity and quality, are equipped with environmentally appropriate technology, and are energy efficient whilst being easily maintained.

The following areas cater to a range of different sectors, and offer a variety of incentives to investors interested in locating with us.

Special Economic Zones

Locations Map/Infographic: to be provided/created

As mandated by the State of Qatar, we have developed three Special Economic Zones, all of which benefit from unique incentives.

Businesses locating here will have access to our One-Stop-Shop (OSS). This extended service offers benefits and incentives beyond just our usual comprehensive guidance, and is only available to the Special Economic Zones

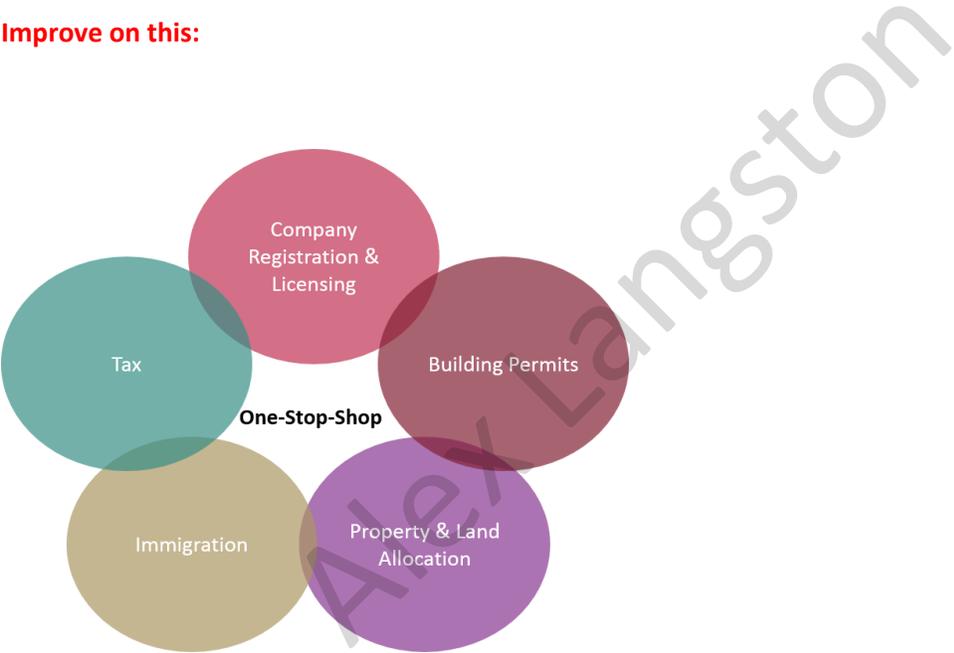
As part of the OSS, your Client Relationship Executive will assist you in navigating Company Registration and Licensing, Building Permits, and Immigration. On approval of your application, our services will begin immediately, and once accepted, we will work with you to get the approvals, permits, and certificates needed to make your investment idea into a fully operating company.

From the very beginning, our Client Services Team will be working hard to make your set-up simple and easy, and by providing expertise at every stage we will guide you through the necessary processes to get your business up and running in the shortest time possible.

Our goal is to have your company registered within days of your application acceptance, to streamline the overall process for other government approval agencies, and to ensure the effective and efficient processing of labour documentation.

Infographic:

Improve on this:



We know that these are all vital components to the successful establishment of your business in the following Zones.

Ras Bufontas

Situated adjacent to Doha’s new Hamad International Airport, Ras Bufontas is an ideal location for businesses that need international connectivity.

Ras Bufontas is set to become an advanced technologies and logistics hub for the region, attracting regional and global business, trade, and investment that will service the Qatari Government's plan of becoming a SMART nation.

This Zone will provide a vibrant and inspiring workplace, whilst still having a long-lasting, high-quality, and low-maintenance design that includes service hubs, public spaces, land for labour accommodation, utilities access, versatile office and retail space, and our own Headquarters.

With the Gulf Region and beyond on the doorstep, the world-class infrastructure at Ras Bufontas will help your business to grow both within and outside of Qatar.

Sectors this Zone is suitable for:

Healthcare and Medical Devices, Automotive and Aerospace, Advanced Technology, Logistics, Business Services.

Um Alhoul

Um Alhoul is perfectly located to facilitate access to the rest of the world via the sea.

This Special Economic Zone is situated next to the New Doha Port, and is ideally situated to serve the Northern Gulf area. With a Greenfield maritime cluster situated around a unique, centrally located, industrial canal, this Zone allows easy use of the waterfront and as well as the Port, which is set to be a dominant gateway for Qatar's imports and exports.

Only 20km south of Hamad International Airport, and close to Mesaieed Industrial City, this Zone is primed to be an advantageous hub for suitable industries, and businesses locating here will also benefit from our One-Stop-Shop services.

Sectors this Zone is suitable for:

Marine industries, Logistics, Electrical and Machinery, Food and Beverage, Construction/Building Materials, Metals, Downstream Petrochemicals.

Al Karaana

Advantageously situated half-way between Doha and Abu Sumra, Al Karaana is on the border of the Kingdom of Saudi Arabia, and will therefore be the overland gateway to GCC markets.

With access to over 100 million customers through the connectivity of this golden location, locating on Al Karaana will provide you with the entire required infrastructure you need to successfully service the GCC countries, and global markets.

Sectors this Zone is suitable for:

Construction/Building Materials, Metals, Food and Beverage, Energy Related Business.

Logistics Parks

Our Logistics Parks aim to create a modern environment suitable for supply and storage services, and to provide investment opportunities that will add real value to the local economy.

These projects have prime locations for access to integrated water, electricity and road networks, as well as providing long-term rent.

Within the Logistics Parks we will provide warehouses and workshops for processing and assembly, commercial showrooms for goods and products, and options for a variety of offices and worker accommodation.

The following are examples of our Logistic Parks, with more being launched soon as part of this on-going project.

Jery Al Samur

Jery Al Samur Logistics Park is set to become a key location for the distribution of land-based goods and materials, throughout Qatar and the wider region. With its advantageous location, adjacent to the Planned Truck Route between Al Rayyan and Lusail, Jery Al Samur Logistics Park is set to become an important warehousing and distribution centre.

Jery Al Samur's twenty one medium to large sized plots were awarded in April 2015 for the establishment of modern warehouse facilities for storage and distribution to serve the local market in the following sectors:

Food and Beverage, Global Warehouses, Auto tools & Machinery, Construction Materials,

Southern Region Logistics Parks

This Project is comprised of three Parks, namely Al Wakra, Birkat Al Awamer, and Aba Saleel, containing 1,583 plots across an area of 6,330,907m². Considered as some of the largest parks contributing to the economic development of Qatar, each park is strategically located in the Southern Region, with close proximity to Hamad Port, Mesaieed Industrial City, and the Orbital Expressway.

The parks are made up of various small, medium, and large sized plots with flexible development guidelines to facilitate the needs of all investors, and all of which will support the

various developments and businesses located here. The Parks aim to reduce the operational costs of investment, and to enhance business' productivity by providing a fully integrated, and industry aligned, infrastructure. The Southern Region Logistics Parks were awarded in December 2015 and will be suitable for the following activities:

Assembly workshop, Light Fabrication, Open Storage, Varying Warehousing Facility (refrigerated storage, frozen storage, dry storage), Workshops for maintenance and storage of vehicles, Light Assembly and Fabrication Workshops, Service Hubs, Warehouses.

Warehousing Parks

Manateq sponsors four warehousing parks to complement our logistics activities. The warehousing parks under Manateq were awarded by tender to developers who will oversee the management and operation of these warehousing parks under a "Build, Operate, Transfer" process. The warehousing parks offer prime locations comprising of various sized warehouses, and adjoining support facilities.

Details of the warehousing parks are available through the awarded developers:

Infographic:

Use this information and include the developer logos:

Bu Fesseela awarded to Al Asmakh north side of Qatar size is 496,410 m²

Bu Sulba awarded to: Gulf Warehousing, south side of Qatar size is 517,375 m²

Umm Shahrain 1 awarded to Ali Bin Ali north side of Qatar size is 499,181 m²

Umm Shahrain 2 awarded to Barwa north side of Qatar size is 500,000 m²

Your Ideal Investment

This is a unique time to become part of the most exciting business opportunity, not just in Qatar, but in the wider GCC and MENA regions.

Specifically created to help SMEs, entrepreneurs, and Foreign Direct Investors successfully locate in Qatar, Manateq combines outstanding facilities, world-class infrastructure, and exceptional business support to provide the perfect environment for your business to succeed.

We have developed Special Economic Zones, Logistics Parks, and Warehousing Parks with your long-term success in mind; and an investment with us is an investment in the future.

Locate with Manateq, where business grows.

Contact Us (somewhere in the inside covers, front and back)

Visit our client friendly website to submit your enquiries and get more information:

www.manateq.qa

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